



Drive Computer Services

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Lambson Group

Lambson Group is involved in the manufacturing, sales and distribution of a variety of chemicals together with the provision of a number of specialised services primarily but not exclusively to the chemical industry. The company employs some 150 staff based mainly at its Castleford site and is the only UK company able to offer significant technical acid recovery and re-marketing services.

Lambson wanted to introduce a new, fully integrated computer system in order to give them more control of their financial and manufacturing processes and improve the timeliness and quality of information available to their management to support strategic business planning.

As a result of their investigations into potential software packages they identified BLISS as the clear leader in specialised solutions for process companies. This was backed up by their large base of existing customers similar to Lambson and the functionality and ease of use of BLISS itself.

Since installing BLISS Lambson have achieved many of the benefits they planned. These include substantial stock savings, improvements in availability and accuracy of information and clear operational benefits resulting from an integrated approach to managing the business. In addition Lambson have been able to better manage changes in their business and markets leading to increased competitiveness. Even now ten years on BLISS forms a vital part of Lambson's business.

Lambsons play a leading role in the administration of the BLISS User Group and are reaping the benefits of Drive's partnership approach to the development of its products.

If you would like to know more about how a recipe of strong partnership, specialised software and innovative management could help you please contact us for a FREE initial consultation.

Drive Computer Services was formed in 1983 to provide computer systems and consultancy to the process industry. Today, the company is a systems supplier providing solutions to its key manufacturing market sectors of Foods, Chemicals, Pharmaceuticals, Blending, and Lubricants.

BLISS is the original integrated manufacturing management system for the process industry. It provides a complete solution for companies operating in highly competitive markets that need to be responsive to their customers and meet increasing legislative demands.

In many aspects of life the original idea is often the best. This is so with BLISS, the resource planning solution designed and developed by Drive Computer Services specifically for the process industry.

Since the early 1980's BLISS has been helping process companies meet key business objectives such as:

- Maintaining competitive edge
- Improving customer service
- Enhancing product quality
- Protecting investment

Many famous world-wide brand manufacturers use BLISS as the profit catalyst to control and maintain the quality and excellence of the products and services for which they are renowned.



BLISS is "the name behind the names"

Visit Lambson Fine Chemicals website: www.lambson.com