



Drive Computer Services

**FREE
CONSULTATION**

BLISS - World class software that facilitates change.



The original integrated manufacturing management system for the process industry.

Enterprise Resource Planning with BLISS for the Food industry

BLISS is the **original integrated manufacturing management system for the food industry**. It provides a **complete solution** for companies operating in highly competitive markets that need to be responsive to their customers and meet increasing legislative demands.

In many aspects of life the original idea is often the best. So, it is with **BLISS**, the resource planning solution designed and developed by Drive **specifically for the food industry**.

Since the early 1980's **BLISS** has been helping companies meet key business objectives such as:

- **Maintaining competitive edge**
- **Improving customer service**
- **Enhancing product quality**
- **Protecting investment**

Many famous world-wide brand manufacturers use **BLISS** as the profit catalyst to control and **maintain the quality and excellence of the products** and services for which they are renowned.



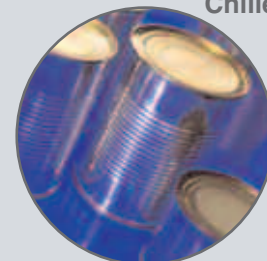
Soups & Sauces



Bakeries



Chilled & Ambient



Tinned Produce

BLISS - An Overview

BLISS is the original **integrated manufacturing management system** for the food industry. It provides a **complete solution** for companies operating in highly competitive markets that need to be responsible to their customers and to meet increasing legislative demands.

BLISS is an advanced, integrated suite of modular software able to support **single site** businesses as well as **multi-site, multinational** operations. It **enables control** to be exercised over all aspects of the **manufacturing and logistics process** from receipt of order to distribution of product.

Independent of any hardware platform, the **BLISS** user interface and database structure ensures that customer investment is protected from future technological changes. The modular nature of **BLISS** enables it to be implemented across all types and sizes of company.

BLISS was originally designed, and continues to be developed, to **satisfy the needs of food manufacturers**. Its pedigree gives it a unique **depth of functionality** and breadth of scope unequalled in traditional MRPII systems. It **supports a consistent, single and highly visible view of all the enterprise's information**. **BLISS** exploits the latest software innovations such as client/server architecture, UNIX Open systems standards, graphical and character user interfaces, relational database options, and on-line, case sensitive help.

Batch semi-process and **continuous process manufacturing** styles are catered for, enabling those organisations with a mix of styles to operate without limitation. Whether make to order or stock, **BLISS** enables users to **manage customer demands through orders, forecasts, supplier control, materials management, quality control, production and the distribution chain**. With an open system culture **BLISS** offers true client/server architecture, separating the user interface from the program logic and database. This approach offers portability and choice, at the same time enabling **new technologies** to be incorporated in the future, thereby **protecting your investment**.

An impressive range of benefits is available through using the latest software technologies:

- Scalability of application
- Choice of hardware, database and user interface
- Ease of integration with existing systems and other software
- Easy installation and quick return on investment
- Best price/performance available
- Reduce cost of ownership
- High reliability and longer system life

The core modules of BLISS are:

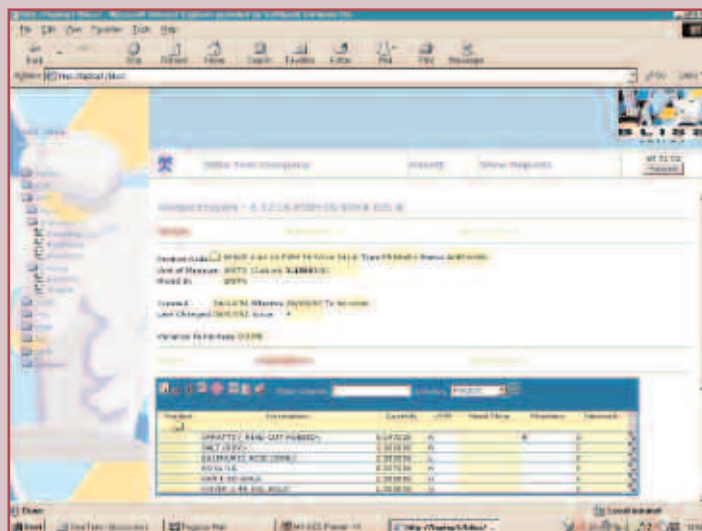
- Ingredient & Inventory Management
- Recipe & Formulation Management
- Product Specification & Quality
- Product Cost Management
- Manufacturing Planning
- Management
- Purchase Order Processing
- Sales Order Processing
- Health and Safety Management
- Electronic Data Interchange
- Quotation Management
- Contract Orders Management
- General Ledger
- Accounts Receivable
- Accounts Payable
- Fixed Assets
- Cash Books

The Cougar Toolset

BLISS is written using our own **unique Cougar development tool-set** and is **browser based**, requiring no complicated installation on the users PC. The small footprint allows the system to be run on virtually any PC that supports an Internet Browser such as Microsoft Explorer or Netscape. **BLISS** is designed to be operated in both **Intranet** and **Internet** modes. This gives both employees and customers/suppliers **access to your data world-wide** if you wish, giving you a full on-line, real time **e-commerce website**. (Note that you do not need a connection to the Internet to run **BLISS** on your Intranet). All screens are designed to have the same look and feel using existing browser technology, enabling any user to quickly get to grips with the product.

The Cougar development toolset allows our developers to offer some amazing standard features in all BLISS screens containing tabulated data such as:

- Data contained can be exported to Microsoft Excel
- Data contained can be exported as an XML file
- All standard documents e.g. Invoices are stored and printed via XML into a "pdf" file making the transfer of such information to third parties simple.
- Queries are associated with key fields, such as Customer, Supplier, Lot number, Location etc.
- Any table containing a value for one of these fields has instant access to a list of drilldown queries or even into maintenance routines.
- Any piece of data can have a document, spreadsheet, e-mail etc. attachment easily added to it, giving instant access to that information across the group.
- Users can design their own screens using our Column Editor facility, allowing the data they are interested in to appear in the order they require and unwanted data not to appear at all.



Development

BLISS is constantly being developed to meet both the market and our user demands. With a **twenty-year pedigree** the product already has a host of functionality enabling it to meet the requirements of most process industry applications. However, we still find that every new system we implement finds us adding more functionality to the product. We firmly believe in **adding functionality** to the standard product itself rather than making a site bespoke. This makes support easier but also **adds value** to the **BLISS** product and makes the new functionality available to all sites.

The **BLISS** Product Road Map describes the required functionality across different process sectors and in conjunction with input from the independent **BLISS** User Group, is used as the main driving force in product development. In addition, Drive constantly review **current regulations** to ensure that customers are able to meet the increasingly stringent demands placed upon them by government and other outside agencies.

Currently, BLISS is used to support customers in the following areas:

COSHH - Control of Substances Hazardous to Health, HMIP - Her Majesty's Inspector of Pollution, Local Authorities Waste Disposal Regulations, Responsible Care, CIA regulations, TREM cards, CHIP - Chemicals (Hazards, Information & Packages), FDA - Food & Drug Administration, MCA - Medicines Control Agency, BS5750/ BS EN ISO9000 Quality standards, VAT - Value Added Tax/Intrastats, MRPII - Manufacturing Resource Planning, DRP, - Distributed Resource Planning, TQM - Total Quality Management and GMP - Good Manufacturing Practice.

About Drive Computer Services

Drive Computing was **formed in 1983** to provide **computer systems and consultancy to industry**. Today, the company is a **systems supplier providing solutions to its key manufacturing market sectors**. Food manufacturing companies have **unique requirements** and only **software designed for their businesses** is capable of addressing their needs. Over the past years, Drive has developed its **BLISS** system to meet these special requirements.

The company continues to develop **BLISS** to meet the needs of the industry; and this strategy is embodied in the **product development plan** that is in place for the next several years.

Drive operates from its offices in Yorkshire and its staff of **software specialists and support personnel** provide a **complete project management, system design, support and maintenance service**. Comprehensive and expert support during system installation and **full user training** ensure successful implementation; and **online technical advice** and **telephone support** from the Help Desk mean that users can continue to gain **maximum benefit** throughout the system's life. A key attribute of Drive is its staff's **detailed knowledge** of the business areas which it serves. Most of the company's personnel combine practical, industrial experience with extensive systems and implementation expertise. Drive are keen to develop long term relationships with customers based upon the **professionalism** and **commitment** of its staff and the **quality** and **value of its solutions**.



The supply of IT systems, which become business critical to many customers, goes beyond the customer/supplier stage and Drive become an **integrated business partner**. Drive aim to become the customers' primary IT supplier by **building partnerships** based on **sound account management** and **quality service**. We aim to **exceed customers' expectations** across the full breadth of our services so as to create enduring and supportive partnerships. Drive staff develop a **detailed understanding of the customers' business** and therefore their **IT requirements**. This enables us to provide a better solution in a faster timescale than our competitors. Drive has combined its unique knowledge, expertise and application development skills to deliver process specific products that are **relevant to today's needs**, at the same time protecting your investment in the future.

Drive's rigorous and disciplined approach to product development is matched by our ability to deliver services to help our customers achieve the **business benefits from using BLISS**. Admission to the uniquely independent **BLISS** User Group brings the ability to influence future developments.

For a FREE no obligation consultation and DEMO of BLISS at either your premises or ours please call us on: 01924 280388.

Let us show you how BLISS can benefit your business.

Your business could benefit from these services

- Scalability of application
- Choice of hardware, database and user interface
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Case Study - Macphie

“Macphie and Drive have been partners now for 10 years. **BLISS** has been an **integral part** of Macphie’s growth over that time to the extent that when Macphie acquired sauce manufacturer Oakwood Foods Ltd, in 2000, they had no hesitation in implementing **BLISS** again at their new site.

We firmly believe we have had **value for money** from our continued investment in **BLISS** and one of the key reasons for that has been **close communication** and good **personal relationships**. The core applications in **BLISS** have always been **functionally rich** and in the last few years Drive have focussed heavily on bringing in **new technologies** and additional applications to help meet the ever increasing demands of the processing sector.“

Raymond Howitt
Macphie Supply Chain Director

Drive's Philosophy

As a founder of Drive Computing in 1983 I have been responsible for most areas of the business including sales, marketing, customer services and latterly sharing the overall responsibility of running the Drive Holdings Group with my colleague Robert Holderness. Drive is primarily a technology company with a sharp focus on our customers in the food industry in particular in the specialist food processing and adhesives sectors. Drive establishes long-term relationships with its customers based upon the professionalism and commitment of its staff and the quality and value of its solutions. Most of the Drive team has been with the company for at least ten years and all have technical expertise in further developing **BLISS** to meet the ever-changing needs of our customers. Overall, we are a pragmatic, customer oriented team of enthusiastic, committed professionals who are prepared to work very hard to win and retain customer business within our target marketplaces.



Steve Robinson
Director

Drive's Technology

As a leading supplier of advanced management systems to the process industry, Drive constantly strive to maintain our competitive position and keep **BLISS** on the leading edge of the market demands. Our policy is one of openness, striving to free you from the underlying technology of the product and providing freedom of choice in deployment environments. The latest version of **BLISS** has been developed using the COUGAR toolset which enables any user with Internet or Intranet capabilities not only to gain access to the vast wealth of information that is contained within the **BLISS** database but also from within any other commonly stored data created within Microsoft Office and other desktop products. We are confident that the latest version of **BLISS** places the product at the very front of management information systems that can truly unlock the potential of the Internet era.



Robert Holderness
Director

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